

## Firm Summary

- Twelve year track record of successfully managing legacy direct private equity investments, improving financial outcomes and accelerating liquidity
- Clients and investors have included two of the five largest global private equity investors, one of the 10 largest global banks and 55 institutional limited partners
- Prior opportunities have resulted from secondary direct transactions, fund spinouts, fund restructurings and end of life funds with no clear path to liquidity
- Provides access to new capital for fund managers in their proven areas of expertise
- Seasoned team of 6 operating individuals with nearly 10 years working together

## Business Thesis

- Today 1,098 funds raised prior to 2006 hold \$184 billion in unsold assets, and by 2017 that balance of tail-end exposure is expected to grow to \$337 billion<sup>1</sup>
- As the industry matures, the opportunity is greater than ever to bridge the gap between investors and vintage funds to the benefits of both parties
- Colonnade enhances the probability of capital market solutions by focusing on proven practices to monetize legacy assets bringing confidence to both the investor and the GP

## Target Opportunities

- Colonnade facilitates and intermediates the two way flow of capital between legacy fund GP's and investors where assets have exceeded expected holding periods and there is little or no more capital to be called. Prior opportunities have most often been the result of:
  - ❖ Fund Restructurings
  - ❖ Synthetic secondaries
  - ❖ Secondary Direct transactions
  - ❖ Undermanaged direct portfolios
  - ❖ New Investments
  - ❖ End of life funds

## Key Principal

### **W. Dana LaForge**

- Currently manages, co-manages or oversees four existing funds
- Two new investments made in 2014 - <https://bitnet.io> and [www.themislc.com](http://www.themislc.com)
- Joined Brera Capital Partners as a partner in the GP in 2006 and successfully managed the resolution of that end of life fund for 55 institutional LP's
- Spun out of Deutsche Bank in 2002 with a portfolio of direct investments
- Previously was a merger banker, Head of Financial Institutions, Member of Fairness Opinion Committee, Chief of Staff of Investment Banking of Deutsche Bank and BT Alex. Brown

## Contact

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<sup>1</sup> Private Equity's Long Tail Conway MacKenzie, Debevoise & Plimpton